



# Fast Facts

## Supply Side. Demand Side. Your Side.

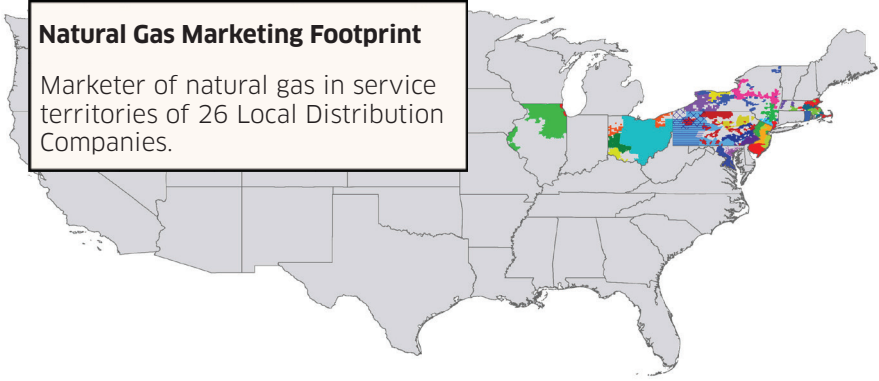
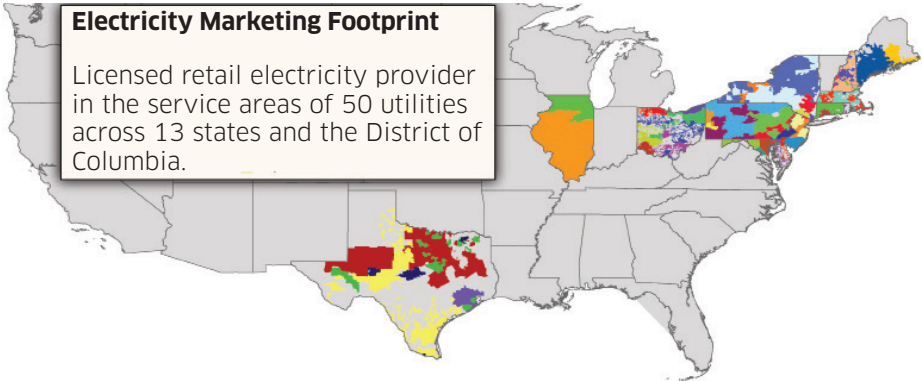
ENGIE identifies opportunities and delivers solutions across the energy value chain. We offer a wide range of innovative products and services to industrial, commercial, and institutional organizations. Our in-house energy experts know your market and appreciate your unique energy, economic, and environmental objectives.

### Key Facts

- Sales: 54.9 TWh, 57 bcf
- Centralized, scalable back office enabling competitive pricing
- Fastest growing natural gas marketer
- RECs have sequestered more than 24,052,386 metric tons of carbon.
- BBB+ Credit Rating, S&P

**40,000+**  
Customers served by  
ENGIE

**Every Hour,**  
3 C&I customers  
switch to ENGIE



### Group Financials (2022 USD)

Revenue - **\$99.53 billion**

EBITDA - **\$14.52 billion**

Net recurring income -  
**\$5.51 billion**

Cash flow from operations -  
**\$8.48 billion**

Total Assets - **\$299.81 billion**

### Approaching a Carbon-Free Fleet \*

- ENGIE North America operates a near carbon-free fleet of power generation assets. This is a unique position among major energy retailers.
- Renewable generation represents 83% of our North American generation mix. The average of all other major retailers is 35%.
- Our fleet emits 2,960,424 CO2 tons per year versus an average of 27,903,879 CO2 tons respectively among other major retail competitors.

If you want to learn more, call your ENGIE representative | Visit [engieresources.com](https://engieresources.com)



## Proactive insight into controlling energy spend

ENGIE 20/20 provides insight into energy use, demand, and cost trends by benchmarking against user-defined Key Performance Indicators (KPIs) – helping identify usage and demand anomalies that allow you to take proactive action and control energy costs. ENGIE 20/20 then notifies your ENGIE account team of these anomalies so they can alert you and help determine the cause. ENGIE 20/20 provides a view of aggregated energy spend across your portfolio, or a drill-down to view account-level data for one site.

## Energy Storage

ENGIE helps businesses, utilities, municipalities and schools to use power more efficiently and sustainably. Cloud-managed solutions and an ecosystem of solar, EV charging, and energy-efficiency providers allow customers to lower costs and carbon footprint by combining storage and renewables easily and economically.

### JUDGED BY A PANEL OF EXPERTS \*

“ENGIE has reduced Scope 1 and 2 emissions by more than two-thirds over the six years to 2020, a difference of almost 100 million tonnes per year, and including a 55% reduction in the past three years, which are both outstanding within its industry.

Emissions intensity is also on a sharp downward trajectory, with acceleration in progress evident in the past three years. It has a net-zero target by 2045 covering all emissions scopes, five years earlier than many other utilities that have set net-zero goals, together with a strong interim goal, committing to reduce power generation emissions by 52% per kWh by 2030 from a 2017 base year.

The 2030 target is validated as a Science Based Target by the SBTi. The company has detailed plans to eliminate coal from its power portfolio by 2027.”



### Global Renewable Leader

- 3 GW Commissioned (2021)
- 36 GW Installed
- 80 GW target by 2030
- 2.1 GW Green PPAs
- 137 Distributed Solar Projects Commissioned



The energy transition is underway at pace and presents multiple opportunities, that ENGIE is strongly positioned to capture, with our resilient asset mix and integrated business model, enabling us to deliver longterm growth, value creation and shareholder return.



**Catherine MacGregor, CEO**



Climate risk manager of the year  
Electricity house of the year  
Natural gas/LNG house of the year  
ENGIE

NOTE: In Connecticut, suppliers may not market products as “renewable energy” unless the offer is supported by an ownership in or a PPA for a renewable resource used to serve the contract. RECs may originate only from ISO-NE, New York ISO, or PJM control areas and RECs may originate only from sources designed as Class 1.

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